



Manufacturing Industry Services

Pride. Passion. Professionalism.

Collins Barrow Ottawa LLP has assembled a strong team of advisory specialists who understand some of the unique characteristics of manufacturing businesses including the need to access capital, the importance of managing inventory, cash flow requirements for modernization of equipment and the ability to claim their research and development activities under the Federal and Provincial government R&D funding programs

Our advisors are able to assist you with these and many other activities including:

- Review of inventory costing methodologies;
- Assistance with cash flow forecasts;
- Completion of R&D tax credit claims;
- Business valuation;
- Communicate with other professionals (lawyers, practice valuers, investment advisors) on your behalf;
- Establish appropriate ownership structure for change in shareholding;
- Employee stock option plans;
- Executive compensation;
- Advise on income splitting opportunities;
- Advise on optimal remuneration;
- Assist with government administrative requirements; and
- Assist with payroll, GST, and corporate income tax reporting

What You Can Expect

Quality Report and Analysis

- You can depend on us to do our work accurately and objectively. As Chartered Accountants, our experts maintain continual professional development to remain on the cutting edge of accounting and tax legislation, regulations and court cases.

Proactive Advice

- Our personal approach to relationships means that we will provide you with insightful advice that is both practical and easy to implement.

Plain Language

- Our objective is to communicate our strategies and advice in a clear, straightforward manner that removes ambiguity and possible misinterpretations.

Respect for Your Timelines

- We understand the pressures of deadlines. We will do anything and everything to meet your timelines – short of compromising the quality or accuracy of our work.

Peace of Mind

- When a member of our team is working with you, you can rest assured that you will have a senior experienced professional – someone who

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will handle all aspects in a thorough, objective, and professional manner.

Our Team Members are:

Michael Merpaw, CA, is a Partner of the firm and brings over 25 years of professional assurance expertise in various industry sectors including manufacturing, high technology, construction, not-for-profit and business service providers. Inside Collins Barrow, Mike is the leader of the firm's information technology group. Contact Mike at: mmerpaw@collinsbarrow.com

Ken Tammadge, CA, CPA (ILL.) is a Partner of the firm and brings over 30 years of professional expertise in providing services to entrepreneurial clients on a variety of tax issues including R&D claims, business succession, estate and retirement planning as well as cross-border tax issues. Contact Ken at: ktammadge@collinsbarrow.com

Sylvain Campeau, CA, CPA (ILL) is a Senior Tax Manager in the firm and a specialist in R&D claims, income tax, commodity tax and complex cross border tax issues. Contact Sylvain at: scampeau@collinsbarrow.com

Dave Clarke, BSc. CA•CBV, is a Principal of the firm and the team leader for the Financial Advisory Group. He has over 7 years experience providing financial advisory services, completed the CICA In-depth Tax Course and has over ten years of public accounting experience in both big four and mid market accounting firm environments. Contact Dave at: dclarke@collinsbarrow.com

Why Collins Barrow Ottawa LLP

We are a well rounded **tax, accounting and business advisory firm**. Our extensive experience spans various industry sectors including manufacturing, retail, construction, service, not-for-profit, technology, petroleum, health care, education, and transportation. That means we can quickly and efficiently apply our cross-industry experience – and add significant value to the work we do for you.

With Collins Barrow Ottawa, you are always assured of **partner involvement** – someone that will oversee a dedicated team of professionals and researchers and ensure your requirements are met.

In addition, we are part of Collins Barrow, one of Canada's leading accounting organizations. We are represented globally in 110 countries through **Baker Tilly International**, an alliance of independent accounting firms. For you, this means we can:

- Access specialized resources and performance tools, if needed.
- Seamlessly service you across Canada, in the U.S. and around the world.
- Confidently tackle a wide range of complex financial and operational issues.

For more information on our approach, solutions for specific client groups, and the credentials of our experienced team, please visit:

www.collinsbarrowottawa.com

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